

PRIVATE RESEARCH

The company Directors Guide to Irish Business



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Tried, Trusted & True
With 15 years of
experience in Irish
Company Information

Monthly Industry Listing

Advertising
 Lites Marketing Group Limited
 TMB Advertising Limited
 Agribusiness
 Hennessey, William & Co Limited
 Hogan Brothers Limited
 Aluminium
 Duggan Systems Sales Limited
 Aquabusiness
 Jasconious Limited
 Builders Providers
 Brooks Group Limited
 C & W Aluminium Limited
 Quality Kitchens Limited
 Catering
 Caterline Catering Co Limited

Monthly Omega List

Advertising
 K & D McCarthy
 K & K Farm Machinery Ltd
 K & M Commercials Ltd
 K 2000 Ltd
 K Computing Ltd
 K & F Enterprises Ltd
 Kaideen & Co Ltd
 Kakuki Ltd
 Kalamazoo Ltd
 Kalifer Trading Ltd

New Business:
 Target your chosen market

Competition:
 Information gives you the upper hand

Shareholders:
 Who's who in your industry?

Directors:
 Who directs the various industries?

Turnover:
 Which companies are building empires?

Profitability:
 How does your company rate within your industry?

Credit Assessment

New Business Development:
 Which companies are winning the Lion's share?

SAMPLE COMPANY LIMITED

Company No: 2315462
Filing date: 01.04.2004
Regd Office: Unit 16 Grassick Estate, Blackrock, Co Dublin
Head Office: as above **Tel:** 01-8072619
Issued Capital: 25,000 €1.25 Ordinary Shares
Major s'holders: D Byrne 4,650, JJ Byrne 20,350 Ord shares
Directors: D Byrne, JJ Byrne, SJ Byrne, SM Byrne
Auditors: PricewaterhouseCoopers
Auditor's fees: €12,800
Bankers: Bank of Ireland
Solicitors: J A Sinnott and Company
Subsidiaries: Galvin Catering Equipment Ireland Ltd
Ultimate Holding Co: -

P & L A/c for the y/e	30.01.2004	p/y
Turnover	€3,168,945	€2,642,586
Gross Profit	€1,520,963	€1,965,142
Admin expenses	- €730,178	- €613,212
Other income	€9,871	€5,509
Interest	- €269,030	- €259,954
PBT	€636,626	€742,485
Tax	- €27,485	- €45,945
PAT	€609,141	€696,540

Balance Sheet as at	30.01.2004	p/y
Tangible Assets	€1,549,101	€1,536,988
Financial Assets	€468,308	€400,636
Stocks	€101,727	€218,301
Debtors: trade	€517,035	€418,740
Debtors: inter co	€7,829	€Nil
Debtors: other	€176,952	€162,424
Bank	€1,470,304	€1,819,063
Creditors: bank	- €1,284,096	- €1,316,140
Creditors: trade	- €1,252,925	- €1,548,049
Creditors: corp tax	- €41,378	- €51,273
Creditors: loan	- €161,849	- €199,619
Creditors: other	- €111,472	- €143,534
Medium debt bank loan	- €2,100,281	- €1,135,968
Medium debt lease	- €21,609	- €13,249
Net Assets	€698,268	€589,127
Equity	€25,000	€25,000
Share premium	€257,500	€257,500
Capital Reserves	€7,500	€7,500
P & L A/c	€404,268	€299,127
S'holders funds	€698,268	€589,127

Other Items: Depreciation of €124,329. Securities have been provided to financial institutions as follow - First legal mortgages over certain freehold property and lien over book debts by the company. Trade debtors are secured by the Master Conditional Sales Agreement and by a personal guarantee of Mr Byrne for €450,000. Lendor holds a floating charge over the assets of the company, together with guarantees from the Directors, in respect of a debtor financing plan. Staff Details including executive directors - Management 4 (2003: 2), Admin 3 (2003: 2), sales and production staff 8 (2003: 6). Staff Costs €722,282 (2003: €460,336). Directors' Remuneration €862,327 (2003: €762,217). During the year ended 30 April 2002 the company had a turnover of €631,904 with Galvin Catering Equipment Ireland Ltd and purchases of €143,406.

Just a few of the comments that have been made about Private Research:

“ Private Research saves me time and money each month - it ensures I know who is making money and who is losing it, each month... ”
Managing Director, FMCG Company, Dublin

“ Essential reading for anybody Managing a business in Ireland today. ”
Director, Manufacturing, Athlone

“ Cuts through the hype and gives real results, of real businesses, in real time... ”
Financial Director, Retail, Cork

“ Very professional service at a realistic price - it has paid for itself many times over in keeping us informed of what is really happening with our competitors... ”
Company Secretary, Media, Dublin